

**Inland Action, Inc.**  
**Profit & Loss Budget vs. Actual**  
 January through September 2021

	<u>Jan - Sep 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
4110 · Membership Dues	163,402.00	159,169.00	4,233.00
4120 · Event Sponsorships	0.00	3,500.00	-3,500.00
4998 · Interest Income	156.55	149.97	6.58
	<u>163,558.55</u>	<u>162,818.97</u>	<u>739.58</u>
<b>Total Income</b>			
	163,558.55	162,818.97	739.58
<b>Gross Profit</b>			
	163,558.55	162,818.97	739.58
<b>Expense</b>			
5000 · Payroll Expenses			
5010 · Gross Wages	103,612.22	103,377.17	235.05
5020 · Payroll Taxes	8,276.34	8,088.68	187.66
5030 · Worker's Compensation	937.91	375.02	562.89
	<u>112,826.47</u>	<u>111,840.87</u>	<u>985.60</u>
5110 · Rent	1,350.00	1,350.00	0.00
5250 · Computer Expense			
5251 · Website Maint Expense	775.00	375.02	399.98
5250 · Computer Expense - Other	2,594.31	749.99	1,844.32
	<u>3,369.31</u>	<u>1,125.01</u>	<u>2,244.30</u>
5267 · Economic Dev. Activities			
5267-1 · Mileage	0.00	37.48	-37.48
5267-2 · Expense	0.00	93.69	-93.69
5267 · Economic Dev. Activities - Other	0.00	749.97	-749.97
	<u>0.00</u>	<u>881.14</u>	<u>-881.14</u>
5270 · Educ and Training	0.00	374.99	-374.99
5280 · Equipment repairs			
5282 · Equipment Contracts	3,586.18	3,749.99	-163.81
	<u>3,586.18</u>	<u>3,749.99</u>	<u>-163.81</u>
<b>Total 5280 · Equipment repairs</b>			
	3,586.18	3,749.99	-163.81
5290 · Insurance	2,718.00	2,100.01	617.99

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Accrual Basis

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	<u>Jan - Sep 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>
5310 · Legal, Accounting & Consulting	4,002.00	3,375.00	627.00
5315 · Miscellaneous	25.00		
5320 · Office Expense	162.53	187.51	-24.98
5330 · Postage	34.30	75.01	-40.71
5340 · Program Expense	284.56	2,792.61	-2,508.05
5410 · Tax and licenses			
5416 · Licenses, Fees & Permits	0.00	7.51	-7.51
5410 · Tax and licenses - Other	0.00	7.51	-7.51
<b>Total 5410 · Tax and licenses</b>	<u>0.00</u>	<u>15.02</u>	<u>-15.02</u>
5434 · Washington DC Trip			
Air Fare	0.00	12,000.00	-12,000.00
Dinner	0.00	3,500.00	-3,500.00
Hotel	0.00	33,750.00	-33,750.00
Meal	0.00	500.00	-500.00
Miscellaneous	0.00	500.00	-500.00
<b>Total 5434 · Washington DC Trip</b>	<u>0.00</u>	<u>50,250.00</u>	<u>-50,250.00</u>
5450 · Special Events Expenses	2,279.33	7,500.00	-5,220.67
5451 · Past Chairman's Dinner			
Gifts	285.30	475.00	-189.70
<b>Total 5451 · Past Chairman's Dinner</b>	<u>285.30</u>	<u>475.00</u>	<u>-189.70</u>
<b>Total Expense</b>	<u>130,922.98</u>	<u>186,092.16</u>	<u>-55,169.18</u>
<b>Net Ordinary Income</b>	<u>32,635.57</u>	<u>-23,273.19</u>	<u>55,908.76</u>
<b>Net Income</b>	<u><u>32,635.57</u></u>	<u><u>-23,273.19</u></u>	<u><u>55,908.76</u></u>